



2024 MEDIA KIT

EXCELLENCE SOLUTIONS B2B

ADVERTISING SERVICES



INFO@EXCELLENCESOLUTIONSB2B.COM

Customized B2B Marketing Excellence!

A LITTLE BIT ABOUT US

Excellence Solutions B2B, since 2021, has been a global leader in Omni-channel B2B lead generation, fueling sales pipelines with the right leads at the right time. We adapt our strategies to match each partner's unique needs, ensuring continuous improvement and optimal results.

Committed to providing 360-degree support, our dedicated team takes full responsibility for your project's success, driving revenue and helping you achieve your business goals. We prioritize long-term, personalized partnerships that deliver consistent value.



OUR SERVICE :

- ▶ **Email Marketing**
- ▶ **Lead generation**
- ▶ **Demand Generation**
- ▶ **Contact Discovery And Research**
- ▶ **Appointment generation**
- ▶ **Account-based marketing**
- ▶ **Database Management**
- ▶ **Data Cleansing**

OUR MISSION AND VISION STATEMENT



Mission

Our mission is to empower businesses by delivering innovative, data-driven B2B marketing solutions that drive growth, enhance customer engagement, and create lasting partnerships. We strive to provide excellence in every campaign, ensuring our clients achieve their goals with efficiency, accuracy, and measurable success.

Vision

Our vision is to be the global leader in B2B marketing solutions, recognized for our commitment to innovation, client success, and industry-leading expertise. We aim to shape the future of B2B marketing by continuously evolving our services, setting new standards of excellence, and fostering long-term relationships that contribute to the sustainable growth of our clients worldwide.

DELIVERABILITY

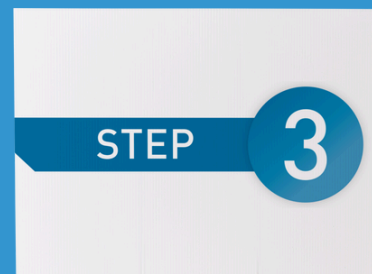
24 hours: **That's all it takes.**

Secure thousands of Email Qualified Leads for your sales funnels in just 24 hours after campaign approval. Choose between receiving them as raw data or with the added assurance of our Three-Step Quality Process.



Expect the first set of email-qualified leads to be delivered within 24 hours of your campaign's approval.

Decide between getting them in their raw form or fully pre-verified through our Three-Step Quality Process.



Receive data that is
ENGAGED...
REACTIVE
& VIBRANT

1

Obtain leads and their details via LinkedIn connections.

24 | 5

Screen against any existing suppression or competitor lists.

2

3

Conduct tele-verification of each lead's details before they are delivered.

24/5 Customer Service, included.

Contact us anytime via email or phone support with any questions or issues, and you'll receive a prompt response.

 excellencesolutionsb2b.com 

WHY EXCELLENCE SOLUTIONS B2B



- **Best Quality Designs**

Experience design excellence: Innovation and aesthetics blend, setting new standards.

- **24x5 Live Support**

We're here for you 24x7 with live support. Whenever you need assistance, our dedicated team is ready to provide real-time solutions.

- **Result Oriented Projects**

Drive success with result-oriented projects, delivering measurable and impactful outcomes.

- **Best ROI Techniques**

Unlock exceptional ROI with cutting-edge techniques, optimizing strategies for consistent returns that drive business growth.

- **Experienced Professionals**

Please reach out to our experienced professionals for expert solutions. With years of industry insight, we deliver excellence that aligns with your goals.



WE PROVIDE A WIDE RANGE OF SERVICES

Email Marketing

we deliver targeted and personalized campaigns. For optimum results, all our campaign managers ensure we invest time and resources in knowing how your marketing channels are being deployed and aligning closely with your sales team.

Lead Generation and Demand Generation

We at Envizia, deploy our analytics to give the right volume of leads while our skilled marketing professionals dig deeper to prune out those that are ready for your offering.

Demand generation is one of the services where we focus on enhancing your marketing strategies and creating awareness amongst the customers for the products and services you have to offer.

Account-based marketing

we deliver targeted and personalized campaigns. For optimum results, all our campaign managers ensure we invest time and resources in knowing how your marketing channels are being deployed and aligning closely with your sales team.

Appointment generation

Appointment generation is crucial for a robust sales pipeline. We create impactful first impressions through diverse communication methods, ensuring interested prospects meet the sales team and convert into solid deals.

Data Cleansing and Contact Discovery

Data Cleansing Benefits: Ensures compliance Cuts email costs Speeds up service response Improves customer experience Enhances sales targeting.

Our Contact Discovery services address the primary challenges in prospecting and lead generation.

How We Empower Our Clients

Our commitment to client satisfaction is upheld by our expert team, who consistently deliver impactful campaigns. See how we achieve success!

OUR CLIENTELE

TomTom 



The logo for inloop, featuring the word 'inloop' in a lowercase, sans-serif font. The 'in' is in red and the 'loop' is in dark blue.


aerometrex




beon
Energy Solutions


TACTOTEK



xtendly

redback
technologies



Take the Lead

Let Excellence Solutions B2B

Accelerate your business to Mach speed.

FIND YOUR BEST LEADS NOW

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Quick question only?

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